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CORPORATE BOND MARKET REVIEW

03 JULY 2025

Bond issuance hit record high, legal settlements speed up default recovery

June 2025 saw the highest monthly bond issuance since 2022, reaching VND 94 trillion (+36% MoM), with over 80% from private bank placements continuing May's trend. By month-end, major private banks (ACB, MBBank, Techcombank) had completed around 50% of their 2025 bond plans, with the remainder of the issuance plan to continue in H2 2025. In the non-financial sector, residential real estate dominated, with 81% of 2025 issuances coming from Vingroup and affiliates¹.

On June 25, 2025, the Ho Chi Minh City Department of Civil Judgment Enforcement made payments totaling over VND 7 trillion (equivalent to 24.81% of the face value) to bondholders of 25 bond codes issued by four companies affiliated with Van Thinh Phat group. We view this as a positive development for bondholders, with the legal court enforcing the rights of bondholders, and setting the precedence to bolster confidence in the corporate bond market.

Over the next 12 months, we estimate that about VND 222 trillion in bonds will mature. Among them, 44% are issued by issuers with Weak or below credit profiles and 92 bonds valued at about VND 50 trillion relate to bonds that extended maturity dates by up to two years under Decree 08/2023/ND-CP during 2023 - 2025 period, mostly to overcome liquidity challenges and avoid defaults.

Exhibit 1: Main developments in June 2025

| | Themes | Trend | Key Highlights |
|----------|--------------------|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 00 | New Issuance | Increased | The total new issuance was VND 94 trillion (+36% MoM), all of which were private placements. Total bond outstanding reached VND 1366 trillion (+2.7% MoM) |
| | Market Liquidity | Neutral | The daily average trading value was VND 5.9 trillion per day (2% MoM) The average yield to maturity of 6-year bank bonds with above-average credit quality rose by 290 basis points, mainly due to Ho Chi Minh City Development Joint Stock Commercial Bank's bonds. |
| Ń | Defaults | Neutral | In June 2025, 4 bonds defaulted for the first time, including 2 bonds defaulted for the first time on coupon payment and 2 bonds defaulted on principal payment. We assess that issuers of 22 out of 35 bonds maturing in July 2025 have a weak credit profile. Among these, 8 bonds have already defaulted. |
| ₽ O¢∆ | Debt restructuring | Improved | In June 2025, companies affiliated with Van Thinh Phat repaid approximately VND 7 trillion to over 40,000 individual bondholders through legal enforcement authorities. The overall recovery rate increased significantly by 2.3% to 34.1% from last month. |

(*) This color code exhibits the magnitude of the trend from negative to positive compared with the prior month Source: VIS Rating

¹ Refer to our: <u>Non-Financial Institution Corporates: Bond Issuance in 2025 (13 May 2025)</u>

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Outstanding at the end of June 2025





2 180 tickers
Private bonds

404 companies

103 tickers

Public bonds

Number of outstanding issuers

Source: Hanoi Stock Exchange (HNX), VIS Rating

Exhibit 4: Outstanding by bond maturity

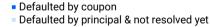


Exhibit 3: Outstanding by sectors

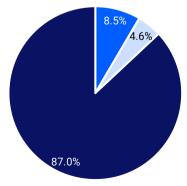


Unit : VND Trillions Source : HNX, VIS Rating

Exhibit 5: Outstanding by default



Not defaulted

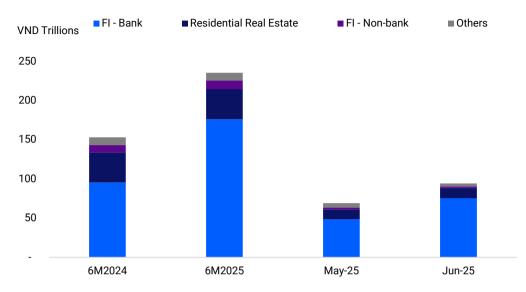


Source: HNX, VIS Rating

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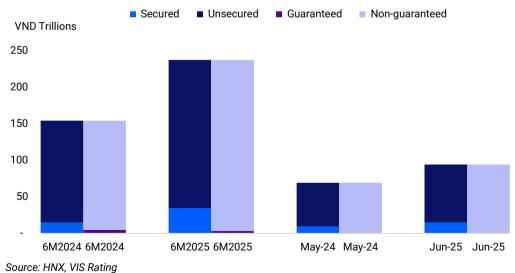
New issuances (1/2)

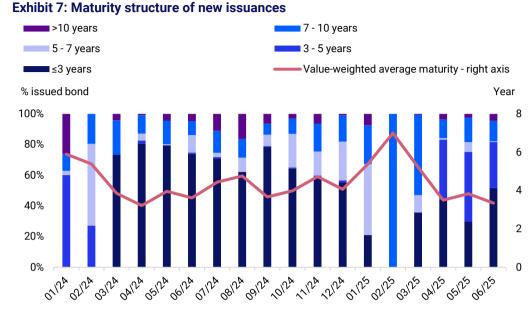
Exhibit 6: Monthly new issuances by sector



Source: HNX, VIS Rating

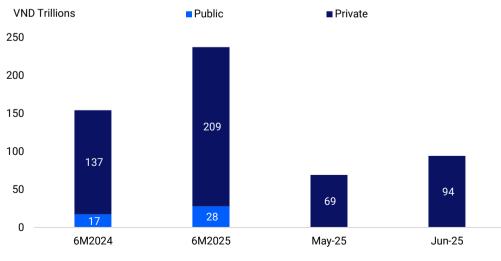
Exhibit 8: New issuances break down by type





Source: HNX, VIS Rating

Exhibit 9: Public and private issuance



Source: HNX, VIS Rating

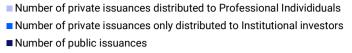
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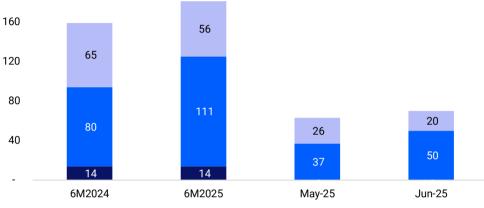
New issuances (2/2)

Exhibit 10: The largest bond issuance in June 2025

| Bond code | Issuer name | Issuance Amount | Туре |
|-----------|-------------------------------------------------------------------|-----------------|------------------|
| ACB12507 | ASIA COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| ACB12510 | ASIA COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| MBB12508 | MILITARY COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| TCB12514 | VIETNAM TECHNOLOGICAL AND COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| ACB12512 | ASIA COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| MBB12511 | MILITARY COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| ACB12513 | ASIA COMMERCIAL JOINT STOCK BANK | 5 000 | Senior Unsecured |
| TOC12502 | TCO REAL ESTATE BUSINESS AND CONSULTANCY JOINT STOCK COMPANY | 5 000 | Senior Secured |
| ATL12501 | AN THINH GENERAL COMMERCIAL SERVICES LIMITED LIABILITY COMPANY | 5 000 | Senior Secured |
| OCB12511 | ORIENT COMMERCIAL JOINT STOCK BANK | 3 000 | Senior Unsecured |

Exhibit 11: Number of new private issuances distributed to individual investors





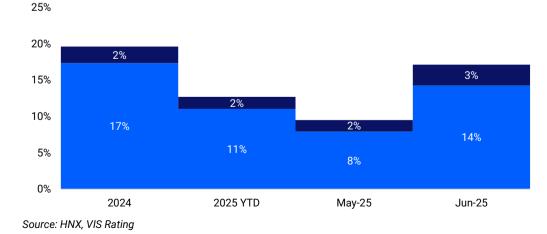
Unit: VND Billions

Source: HNX, VIS Rating

Exhibit 12: Issuers with "Weak" or lower credit profiles or no public financials



■ % Bond issuer with no public financial information



Source: HNX, VIS Rating

200

| | | 2025 YTD | June 2025 |
|----------|--------------------------|----------|-----------|
| FI | Solvency | 1% | 0% |
| | Liquidity | 0% | 0% |
| Non-Fl | <u>کې کې</u> Leverage | 15% | 14% |
| corporat | e (\$) Coverage | 71% | 57% |

Note: Numbers in the table refer to the percentage of issuers with weak characteristics denoted by the Weak, Very Weak, and Extremely Weak categories based on our eight-category assessment scale

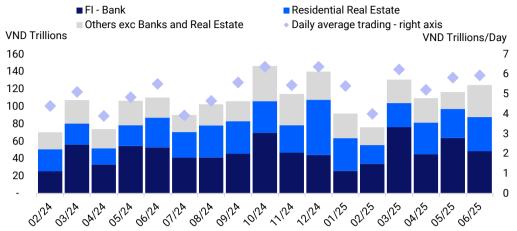
| Extremely Weak | Very Weak | Weak | Below- Average | Average | Above- Average | Strong | Very Strong |
|-------------------|------------|------|-------------------|---------|-------------------|--------|----------------|
| Source: HNX, | VIS Rating | | - | | | | |

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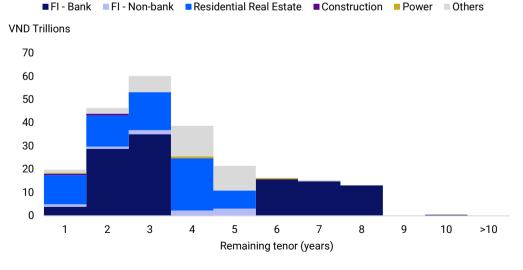
Market liquidity

Exhibit 14: Average trading value in the secondary market by sectors



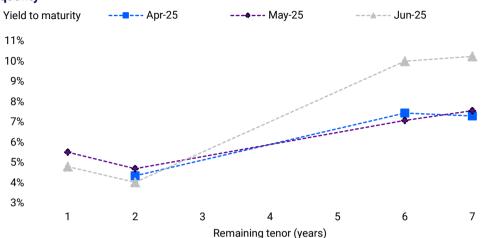
Note: We calculate the daily average trading value based on the total traded value in a month, over the number of working days in a month Source: HNX, VIS Rating

Exhibit 16: Trading volume by sectors and traded bond tenors in June 2025



Source: HNX, VIS rating

Exhibit 15: Average yield to maturity (YTM) of bank bonds with Above-Average credit quality



Note: Average YTM estimated from transaction data in each month excludes convertible bonds Refer to <u>VIS Rating – How to Get Rated</u> Source: HNX, VIS Rating

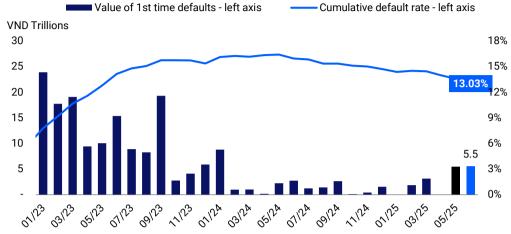
Exhibit 17: Top 10 issuers having bonds frequently traded (secondary market)

| Issuer name | Sector | Traded value in June 2025 | Traded value in 2025 (YTD) |
|--------------------------------------------------------------------------------------------------|----------------------------|------------------------------|-------------------------------|
| HO CHI MINH CITY DEVELOPMENT JOINT STOCK COMMERCIAL BANK | FI – Bank | 13 014 | 66 035 |
| ORIENT COMMERCIAL JOINT STOCK BANK | FI – Bank | 8 304 | 33 934 |
| MILITARY COMMERCIAL JOINT STOCK BANK | FI – Bank | 5 562 | 15 951 |
| VINGROUP JSC | Residential Real Estate | 5 386 | 17 978 |
| ASIA COMMERCIAL JOINT STOCK BANK | FI – Bank | 4 936 | 43 464 |
| HUNG THINH QUY NHON SERVICE ENTERTAINMENT JOINT STOCK COMPANY | Residential Real Estate | 4 866 | 12 415 |
| VIET DUC INVESTMENT AND TRADING COMPANY LIMITED | Other manufacturing | 4 587 | 26 925 |
| VIETJET AVIATION JSC | Transportation | 4 385 | 16 872 |
| FORTUNE VIETNAM JOINT STOCK COMMERCIAL BANK | FI – Bank | 3 331 | 14 282 |
| HDBANK DEBT TRADING AND ASSET MANAGEMENT JSC Unit: VND Billions Source: HNX, VIS rating | FI – Non-bank | 3 246 | 4 305 |

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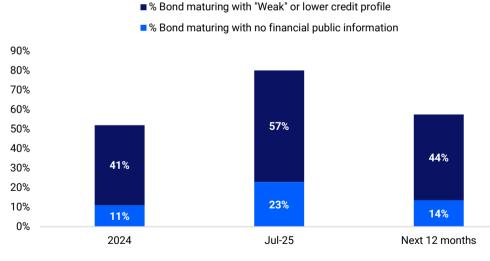
Defaults (1/2)

Exhibit 18: Monthly new bond defaults



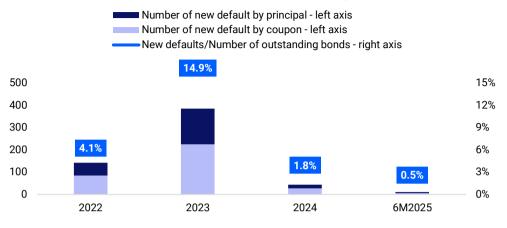
Note: The cumulative default rate is calculated by dividing total principal value of defaults by total outstanding value Source: HNX, VIS rating

Exhibit 20: Issuers with "Weak" or lower credit profiles having bonds maturing



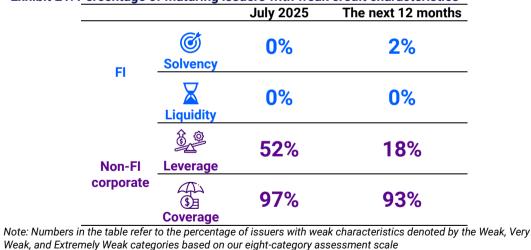
Source: HNX, VIS rating

Exhibit 19: Number of new defaults and default rate each year



Note: The number of new defaults and the number of outstanding bonds are calculated for each year Source: HNX, VIS rating

Exhibit 21: Percentage of maturing issuers with weak credit characteristics



Average

Above-

Average

Below-

Average

Weak Source: HNX, VIS rating

Very Weak

Weak

Very

Strona

Strong

Defaults (2/2)

Exhibit 22: List of default bonds in June 2025

| Issuer name | Sector | Bond Code | Default type | Default amount | lssuer outstanding bond | Latest project status | Profit after tax 2024 | Bond/Equity 2024 | lssuer first-time default |
|--------------------------------------------------|----------------------------|--------------|-----------------|-------------------|----------------------------|---------------------------------------------------------------|--------------------------|---------------------|------------------------------|
| AQUA CITY COMPANY LIMITED | Residential Real Estate | TPACH2025004 | Principal | 502 | 1 602 | Recently resolved legal obstacles regarding urban planning | 726 | 1.43 | 23/06/2025 |
| HUNG THINH QUY NHON SERVICE ENTERTAINMENT JSC | Residential Real Estate | HQNCH2124004 | Principal | 1 500 | 5 900 | Slow in developing projects in Quy Nhon | -894 | 0.81 | 3/05/2023 |
| R&H GROUP JSC | Residential Real Estate | RHGCH2124005 | Coupon | 3 000 | 5 000 | Slow in developing projects in Phu Yen, Hoa Binh | -209 | 8.24 | 28/03/2025 |
| HOANG QUAN MEKONG CORPORATION | Residential Real Estate | HQM12301 | Coupon | 500 | 500 | Slow in developing projects in Vinh Long | 1 | 1.43 | 27/06/2025 |

Unit: VND Billions

Note: R&H Group JSC financial numbers are FY2023

Source: HNX, VIS rating

Debt Restructuring and Resolution (1/2)

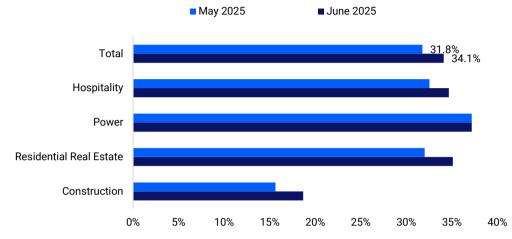
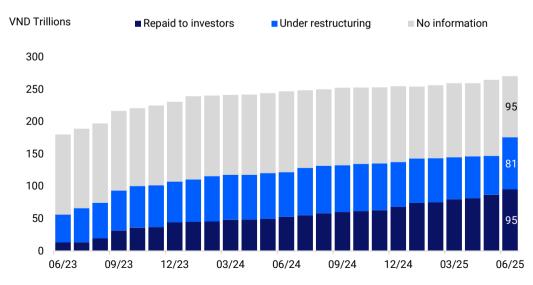


Exhibit 23: Recovery rate of defaulted bonds

Note: We estimate the recovery rate based on the amount of principal repaid, including cases where only a partial amount has been repaid and restructuring is still ongoing, following the bond default. Source: HNX, VIS rating

Exhibit 25: Debt restructuring actions of defaulted bonds



Secured bonds Unsecured bonds **Recovery Rate** 36% 33% 30% 27% 24% 21% 18% 15% 07/24 08/24 09/24 10/24 11/24 12/24 01/25 02/25 03/25 04/25 05/25 06/25

Source: HNX, VIS rating

Exhibit 26: Top defaulted issuers resolved in June 2025

Exhibit 24: The recovery rate by type of bonds

| Issuer name | Sector | Resolve amount | Total outstanding bond after resolution |
|----------------------------------------------------------------|-------------------------|-------------------|--------------------------------------------|
| AN DONG INVESTMENT GROUP CORPORATION | Residential Real Estate | 5 829 | 19 140 |
| HO CHI MINH CITY SERVICE TRADING CORPORATION | Residential Real Estate | 467 | 5 283 |
| CRYSTAL BAY JSC | Hospitality | 421 | - |
| KITA INVEST JOINT STOCK COMPANY | Construction | 400 | - |
| SUNNY WORLD INVESTMENT & DEVELOPMENT CORPORATION | Residential Real Estate | 376 | 1 236 |
| QUANG THUAN INVESTMENT CORPORATION | Residential Real Estate | 350 | 10 600 |
| S-HOMES REAL ESTATE BUSINESS INVESTMENT JOINT STOCK COMPANY | Construction | 239 | 665 |
| DUC LONG GIA LAI GROUP JSC | Residential Real Estate | 33 | 4 |
| SONGHONG HOANGGIA JOINT STOCK COMPANY | Residential Real Estate | 33 | - |
| HAI PHAT INVESTMENT JSC | Residential Real Estate | 15 | 998 |
| | | | |

Unit: VND Billions Source: HNX, VIS Rating

Source: HNX, VIS rating

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Debt Restructuring and Resolution (2/2)

Three years after the bonds defaulted, on June 25, 2025, the Ho Chi Minh City Department of Civil Judgment Enforcement made the first payment of over VND 7 trillion to 43,108 bondholders in the case involving Truong My Lan and accomplices.

We estimate that the remaining compensation amount ordered by the court is approximately VND 23 trillion.

Exhibit 27: Van Thinh Phat group related issuers' default repayment summary

| Issuer Name | Issuer Bond Current Outstanding (VND Billions) | Repaid amount (VND Billions) | Recovery Rate | First default date | Number of bonds outstanding | Issuance time |
|----------------------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------|---------------|--------------------|-----------------------------|---------------|
| AN DONG INVESTMENT GROUP CORPORATION | 19 140 | 5 829 | 23% | 10/12/22 | 3 | 2018 -2019 |
| SUNNY WORLD INVESTMENT & DEVELOPMENT CORPORATION | 1 236 | 376 | 23% | 24/10/22 | 1 | 2018 |
| QUANG THUAN INVESTMENT CORPORATION | 10 600 | 350 | 3% | 27/12/22 | 90 | 2018 - 2020 |
| HO CHI MINH CITY SERVICE TRADING CORPORATION Source: HNX, VIS rating | 5 283 | 467 | 8% | 31/08/22 | 51 | 2020 |

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